



4/16

अखिल भारतीय आयुर्विज्ञान संस्थान (एम्स) कल्याणी  
All India Institute of Medical Sciences (AIIMS) Kalyani  
(स्वास्थ्य एवं परिवार कल्याण मंत्रालय, भारत सरकार के तत्वावधान में एक सांविधिकनिकाय)  
(A Statutory Body under the Aegis of Ministry of Health and Family Welfare, GOI)  
राष्ट्रीय राजमार्ग – 34, बसन्तपुर, सागुना, कल्याणी, ज़िला – नदिया, पश्चिम बंगाल - 741245  
NH-34 Connector, Basantapur, Saguna, Kalyani, District Nadia, West Bengal 741245

### WEB CHALLENGE NOTICE

Reference No: 2816/P-12036/1/22-23(Single Source)

Date: 21.11.2023

The notice is being uploaded on the web site [www.aiimskalyani.edu.in](http://www.aiimskalyani.edu.in) and CPPP.

Sub: Verification and Justification of proprietary nature of the items through 21 days WEB Challenge on the official website of AIIMS, Kalyani and CPPP before Procurement of consumables for Reveos Automated Blood Processing system for the department of Transfusion Medicine & Blood Bank AIIMS, Kalyani against proprietary article certificate of the Original Equipment Manufacturer(O.E.M.) Inviting Comments thereon.

Department of Transfusion Medicine & Blood Bank AIIMS, Kalyani is intends to buy Consumable for Reveos Automated Blood Processing system, which is make by **M/S Terumo BCT, Inc., 10811 west Collins Avenue, Lakewood, Colarado , USA.**

The consumables may be purchased from **M/S Vikash Pharmaceuticals, 55 BRB Basu Road, Mehata Building, Block B, 3<sup>rd</sup> floor, Room no: 56, Kolkata-700001, west Bengal.**

**M/S Vikash Pharmaceuticals, 55 BRB Basu Road, Mehata Building, Block B, 3<sup>rd</sup> floor, Room no: 56, Kolkata-700001, west Bengal,** is the subsidiary and the Indian channel partner of **M/S Terumo Penpol private Limited** who is the above said Original Equipment Manufacturer (O.E.M.) Authorized of consumables for Reveos Automated Blood Processing system for the department of Transfusion Medicine & Blood Bank (**Namely M/S Terumo BCT, Inc., 10811 west Collins Avenue, Lakewood, Colarado , USA.**)

The Original Equipment Manufacturer (OEM) **M/S Terumo BCT, Inc., 10811 west Collins Avenue, Lakewood, Colarado, USA.**, has been declared in the Proprietary Certificate provided in their company's letter head that the sole manufacturer of the equipment & reagent consumables for Reveos Automated Blood Processing system of Transfusion Medicine & Blood Bank.

The notice is being uploaded for general information of prospective Manufacturer/ Authorized Distributor/Dealer to submit their objection/ comments, if any, on proprietorship of the **consumables for Reveos Automated Blood Processing system of Transfusion Medicine & Blood Bank.**, Make: **M/S Terumo BCT, Inc., 10811 west Collins Avenue, Lakewood, Colarado , USA.**, they may submit their proposal along with specifications, supported by all documentary evidence and a price quotation for the above said items.



4/15

**अखिल भारतीय आयुर्विज्ञान संस्थान (एम्स) कल्याणी**  
**All India Institute of Medical Sciences (AIIMS) Kalyani**  
**(स्वास्थ्य एवं परिवार कल्याण मंत्रालय, भारत सरकार के तत्वावधान में एक सांविधिकनिकाय)**  
**(A Statutory Body under the Aegis of Ministry of Health and Family Welfare, GOI)**  
**राष्ट्रीय राजमार्ग – 34, बसन्तपुर, सागूना, कल्याणी, ज़िला – नदिया, पश्चिम बंगाल - 741245**  
**NH-34 Connector, Basantapur, Saguna, Kalyani, District Nadia, West Bengal 741245**

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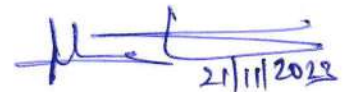
The objection/proposal/comments, if any should be sent in sealed envelope to the Office of the Chairperson, Procurement Cell, AIIMS, Kalyani, P.O.- Ghoragacha, NH-34 Connector, Basantapur, Saguna, Kalyani, District-Nadia, West Bengal- 741245. Or through email to [tender@aiimskalyani.edu.in](mailto:tender@aiimskalyani.edu.in), so as to reach on or before

Dated. On **12.12.2023** (before 5:00 pm) failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The "Ref No. **2816** /P-12036/1/22-23(Single Source), due on 12.12.2023 (before 5:00 p.m.) should be superscripted on sealed envelope.

**Enclosures:**

1. Proprietary Certificate of Manufacturer **M/S Terumo BCT, Inc., 10811 west Collins Avenue, Lakewood, Colorado, USA.**
2. Authorization Certificate provided by the OEM to **M/S Terumo Penpol private Limited, I-2, Jawahar Nagar, Kowdiar, P.O.-Thiruvananthapuram India as authorized partner PAN India basis.**
3. Authorization Certificate provided by the OEM authorize parten to **M/S Vikash Pharmaceuticals, 55 BRB Basu Road, Mehata Building, Block B, 3<sup>rd</sup> floor, Room no: 56, Kolkata-700001, west Bengal.**
4. Consumable Annexure List.

  
21/11/2023

Dr. Mugunthan M  
Co-Chairperson of Procurement cell  
AIIMS, Kalyani

Copy to: 1) PS to ED (for information)

2) PS to DDA (for information)

3) FIC, Website, AIIMS Kalyani

Date: 19 August 2020

### AUTHORIZATION LETTER

We, **TERUMO BCT, INC**; a corporation organized under the laws of the State of Colorado, USA, with a registered office located at 10811 West Collins Avenue, Lakewood, Colorado, USA ("Terumo BCT"), hereby confirm that **TERUMO PENPOL Private Limited**, a corporation organized under the laws of India, with a registered office located at I-2, Jawahar Nagar, Kowdiar P O, Thiruvananthapuram - 695 003, Kerala, India ("Terumo Penpol") is our affiliate because each of Terumo BCT and Terumo Penpol is a direct or indirect, wholly owned subsidiary of **TERUMO CORPORATION**, a corporation organized under the laws of Japan with a registered office located at Tokyo Opera City Tower, 3-20-2 Nishi-Shinjukku-ku, Tokyo 163-1450, Japan.

We, Terumo BCT further confirm that Terumo Penpol has been appointed as a distributor of Terumo BCT products in India and Terumo Penpol is authorized to quote, issue authorizations and certificates and follow up on our behalf on all tender related matters.

We undertake to meet all commitments against orders received by Terumo Penpol on our behalf. The terms and conditions applicable to Terumo Penpol while acting on our behalf shall be irrevocably binding upon us till the expiry of the contract signed and executed between Terumo BCT and Terumo Penpol.

**TERUMO BCT, INC.**

By: *Christy Gurni*  
Name:

Title: Chairman, Chief Executive  
Officer and President



[Corporate Seal]



*D.A. J. Priyadarsini*  
Asst. Professor  
Dept. of Transfusion Medicine  
& Blood bank  
AIIMS, Kalyani, West Bengal

Ref: TPPL/AIIMS Kalyani/Automated Blood/2022-23

Date: 22.03.2023

To,

**The Executive Director  
All India Institute of Medical Sciences (AIIMS), Kalyani, West Bengal  
Department of Health & Family Welfare  
All India Institute of Medical Sciences-Ministry of Health & Family Welfare**

Dear Sir/Madam,

Sub.: Authorization for **M/s Vikash Pharmaceuticals** for the supply of **Reveos Kits**

We have supplied "Automated Blood Processing System (Reveos)" to your institution under your P.O. No.164-dated 11/02/2023 through **M/s. Vikash Pharmaceuticals**.

Now, for the supply of Kits for the Reveos Device, we, **TERUMO PENPOL Private Limited**, a company incorporated with the Companies Act, 1956 and having its registered office at **I-2, Jawahar Nagar, Kowdiar P.O., Thiruvananthapuram - 695003, Kerala**, do hereby authorize **M/s. Vikash Pharmaceuticals** having their place of business at **55 B R B Basu Road, Mehta Building, Block-B, 3<sup>rd</sup> Floor, Room No.56, Kolkata - 700 001**, to do all the necessities as required from time to time.

Please note that this authority restricts its right to **M/s. Vikash Pharmaceuticals**, and they are not authorized to provide any authorization further. This authority restricts its right for letter ref. **TPPL/AIIMS Kalyani/Automated Blood/2022-23 dated 22.03.2023**.

Concern Contact person for TERUMO PENPOL Private Limited is as below:

**Mr. Sanjoy Roy Chowdhury- Regional Sales Manager- East Region. Mobile-9830406866**

We shall notify **All India Institute of Medical Sciences** immediately if there is any change in between **M/s. Vikash Pharmaceuticals**, and us regarding distributorship of the above said products and further undertake to supply the items dealt by **M/s. Vikash Pharmaceuticals** for the said period.

Thanking you,

Yours faithfully,

For **TERUMO PENPOL Private Limited**,

*Marmadiah Singh*

**Authorized Signatory**



**Dr. A.J.Priyadarsini**

Assistant Professor  
Dept. of Transfusion Medicine  
& Blood bank

AIIMS, Kalyani, West Bengal

*AJP*  
30/3/23

TERUMO PENPOL PRIVATE LIMITED, CIN: U33112KL1985PTC004531, E-Mail: Penpol.info@terumobct.com

**Registered Office** : I-2, Jawahar Nagar, Kowdiar P.O, Thiruvananthapuram - 695 003 Kerala, India. Phone: +91 471-3015500, +91 471-3015501

**Blood Bag Factory** : VP 1/520, Puliyaakonam P.O, Thiruvananthapuram - 695 573, Kerala, India. Phone: +91 471-3052022 / 7192210 / 3015600 / 3015606 / 3015609

**Medical Systems Group**: T.C. 27/373, Andoor Buildings, General Hospital Road, Thiruvananthapuram - 695 035 Kerala, India. Phone: +91 471-7135800

**TERUMOPENPOL.COM**

November 16, 2022

**PROPRIETARY CERTIFICATE**

**TO WHOM IT MAY CONCERN**

We, **Terumo Blood And Cell Technologies**, certify that **Reveos Automated Blood Processing System** is solely manufactured by us and is a proprietary item.

Reveos Automated Blood Processing System includes the following:

Reveos Automated Blood Processing System	
1	Reveos Device
2	Reveos LR Set
3	Reveos NLR Set
4	Platelet Pooling Set

*Katie Denham*

**Name: Katie Denham**  
**Designation: Regulatory Affairs Specialist**



**Dr. A.J.Priyadarsini**  
Assistant Professor  
Dept. of Transfusion Medicine  
& Blood bank  
AIIMS, Kalyani, West Bengal

*AJP*  
*30/11/23*

Terumo BCT, Inc.  
10811 West Collins Ave.  
Lakewood, Colorado 80215-4440  
USA  
USA Phone: 1.877.339.4228  
Phone: +1.303.231.4357  
Fax: +1.303.542.5215

Terumo BCT Europe N.V.  
Europe, Middle East and Africa  
Ikaroslaan 41  
1930 Zaventem  
Belgium  
Phone: +32.2.715.0590  
Fax: +32.2.721.0770

Terumo BCT Asia Pte. Ltd.  
89 Science Park Drive  
#04-25 (Lobby B)  
The Rutherford  
Singapore 118261  
Phone: +65.6715.3778  
Fax: +65.6774.1419

Terumo BCT Latin America S.A  
La Pampa 1517-12<sup>th</sup> Floor  
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Tokyo Opera City Tower 49F,  
3-20-2, Nishi-Shinjuku,  
Shinjuku-ku, Tokyo 163-1450,  
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